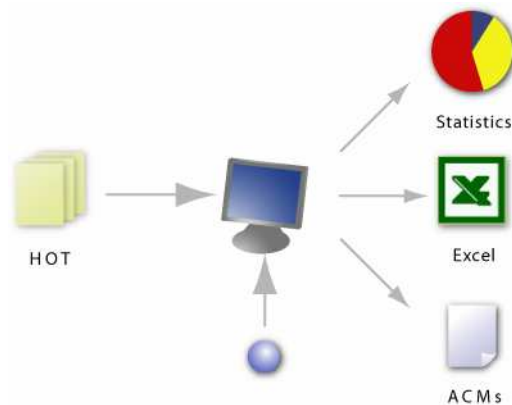


Agent Incentive Management System - AIS

The Agent Incentive Management System enables the airlines to manage the travel agencies incentives and commissions. Through the web-based platform airlines inform agents about their special incentive or over commission deals. All relevant rules and regulations are stored into the platform database.

The System processes all sold or flown tickets for the criteria given for the special deals. Based on the BSP sales or flown data, as well as on the individual kick-back parameters per agent/agency group, detailed reports for agents' incentive payments as well as consolidated ACMs are produced at the end of the month.



Agent Incentive Management System Process

The system offers a wide range of incentive deal criteria such as deal code and name, routing, agents, flight- and issue-dates, deal types (net-net, over commission, over amount).

Your benefits are:

- time and cost savings
- web-based system to create and modify the conditions of the incentive deals for travel agents
- specific market actions are possible through incentive deals for travel agents
- fast reaction on market changes is possible
- deals are communicated to agents just-in-time through the web platform
- requirements can be adopted to market situation at any time
- BSP sales and/or flown data related
- comprehensive tracking and monitoring of incentive deals
- agent receive the incentives/over commissions at the time of the settlement
- time and cost saving through improvement of deal management related workload and procedures
- no maintenance is required

Corporate Profile

Lamberth Airline Solutions is a service provider for the international air transport industry.

We serve over 15 airlines in more than 20 countries.

We market our **proprietary software, which our customers use to optimize their back office activities** e.g., in their accounting, sales and direct marketing departments. We also offer our customers a complete range of outsourcing services for complete back office processes, supported by software systems and a professional and highly knowledgeable staff.

Contact us

For more information please send an email to service@lamberth.de or visit our website <http://www.lamberth.de>.